



### **Selected quarterly information**

3<sup>rd</sup> Quarter 2012

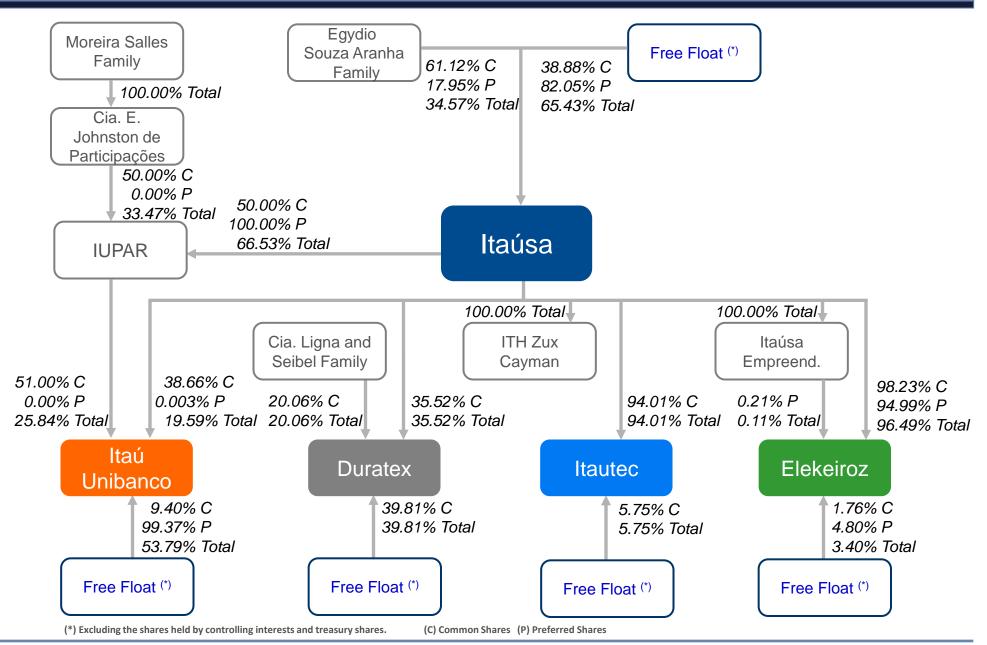
- Ownership structure
- Highlights
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- Financial statements

We present the financial information and indicators of Itaúsa – Investimentos Itaú S.A. (ITAÚSA) under the International Financial Reporting Standards (IFRS) and CVM (Comissão de Valores Mobiliários – Brazilian Securities and Exchange Commission) instructions.

The information is shown in millions of Brazilian reais, except if otherwise indicated.

Future expectations arising from the reading of this report should consider the risks and uncertainties that involve any activities and that are beyond the control of the Conglomerate companies (political and economic changes, volatility in interest and exchange rates, technological changes, inflation, competitive pressure on products and prices, and changes to the tax legislation).

#### Ownership structure – September 30, 2012



Selected quarterly information - 3rd quarter 2012

# ITAÚSA

For the ninth year in a row, Itaúsa was selected to make up the portfolio of Dow Jones Sustainability World Index (DJSI), the main sustainability index in the world. In its 2012/2013 edition, the portfolio is made up by 340 companies of 30 countries, of which only nine are Brazilian companies - among which are Itaú Unibanco Holding S.A., Redecard S.A., and Duratex S.A. Other highlights of Itaúsa activities are as follows:

- Leader in Financial Services, for the sixth consecutive year;
- Highest score of the sector in twelve criteria:
  - ✓ Anti-crime and fraud policies;
  - ✓ Branding;
  - ✓ Costumer Relationship Management (CRM);
  - ✓ Engagement with strategic audiences;
  - ✓ Supply management;
  - ✓ Business risks and opportunities;
  - ✓ Environmental policy;
  - ✓ Controversial issues;
  - ✓ Financial inclusion;
  - ✓ Development of human capital;
  - Labor practices and human rights indicators; and
  - ✓ Talent retention and attraction.

#### Highlights

aú Itaú Unibanco

On September 24, Itaú Unibanco purchased, through the auction of the Stock Exchange, 298,989,137 common shares issued by Redecard, representing 44.4% of capital. Considering all purchases of shares made subsequently, the investment was R\$ 11.3 billion; with the aforementioned purchases, Itaú Unibanco's interest in Redecard reached 98.0%. On October 18, 2012, the Securities and Exchange Commission (CVM) approved the request for cancellation of Redecard's register as a publicly-held company. Itaú Unibanco expects to conclude the purchase of 100% of minority interest by the end of 2012.

In accordance with CPC 36 (R2) Consolidated Financial Statements, changes in the interest in a subsidiary not giving rise to a change in control are accounted for as capital transactions, and any difference between the amount paid and the amount corresponding to the non-controlling interest should be directly recognized in stockholders' equity. Therefore, the effect on Itaúsa's stockholders' equity, regarding the Redecard operation, was R\$ 2,423 million.

At the end of September, Itaú Unibanco announced the investment of R\$ 10.4 billion in technology to be made in the period from 2012 to 2015, comprising: data processing systems; acquisition of software; system development; and construction of a new Data Center in Mogi Mirim.

On October 23, 2012 Itaú Unibanco Holding announced the execution of a "Share Purchase Agreement" with Experian, by which it commits itself to sell to Experian its total ownership interest in Serasa. Experian will pay R\$ 1.7 billion to Itaú Unibanco, in cash, for 601,403 shares of Serasa, which represent 16.14% of the company's capital. Income in Itaú Unibanco, arising from this sale, is estimated at R\$ 1.5 billion (before taxes) in the fourth quarter of 2012.



Duratex announced, in September, the execution of a proposal for the acquisition of Thermosystem, a company specialized in the manufacturing of electronic showers and solar heating systems. The amount estimated for this transaction is R\$ 63 million and the consummation of the deal will depend on the approval of the Administrative Council for Economic Defense - CADE.

Duratex was selected to make up the portfolio of Dow Jones Sustainability World Index (DJSI), the main sustainability index in the world, in its 2012/2013 edition. In the assessment process, the Company achieved the absolute score of 79, placing it among the 10% best companies, with the best score of the sector in 5 criteria, among which we highlight "Risk and Crisis Management", "Stakeholders' Engagement" and "International Manufacturing Standards". Duratex was the only Latin American company of the construction material sector included in the index.

Additionally, in this quarter, Duratex celebrated the achievement of the following awards:

- Winner of the Abrasca Award in the category Highlight of the Sector 2012 Pulp and Paper, as the best value creation case for 2011;
- Top Móbile award, ranked first for the fifth time in a row, in the MDP panels and MDF panels categories, in the industry suppliers segment;
- Best company of the Construction Materials and Decoration segment at the first "Anuário Época NEGÓCIOS 360°" (Yearly Issue Época Negócios 360°), a special issue of the Editora Globo;
- Champion in the Construction Materials and Decoration sector of the 12th edition of the "Anuário Valor 1000" (yearly issue Valor 1000), an issue of the Valor Econômico newspaper;
- Best company of the Construction Materials and Decoration segment of the "As Melhores da Dinheiro 2012" (the best of Dinheiro 2012), a special issue of Isto É Dinheiro magazine; and
- Duratex' forest area was elected the best company in the wood and pulp sector in the ranking "Melhores e Maiores 2012" (the best and the largest companies 2012), promoted by the Exame magazine.

## Elekeiroz

In the period from January to September 2012, the company invested R\$ 32 million, of which R\$ 20 million in the 30% expansion of the capacity of the Unsaturated Polyester Resin unit located in Várzea Paulista, with start-up scheduled for the end of October 2012.



In line with the Company's Strategic Plan, R\$ 58 million were invested in 2012, of which R\$ 50 million in research and development, mainly in the development of products of the commercial and banking automation segments, including hardware and software, and R\$ 8 million were invested in fixed assets and software.

#### **Results of Itaúsa - Main indicators**

	Parent company		Non-controll	ing interests	Consolidated		
	09/30/2012	09/30/2011	09/30/2012	09/30/2011	09/30/2012	09/30/2011	
Net income	3,502	3,499	399	390	3,901	3,889	
Recurring net income	3,661	3,665	396	374	4,057	4,039	
Stockholders' equity	29,479	28,328	2,713	2,872	32,192	31,200	
Annualized return on average equity (%)	15.7%	17.2%	18.5%	18.1%	15.9%	17.3%	
Annualized recurring return on average equity (%)	16.4%	18.0%	18.4%	17.3%	16.5%	17.9%	

Results per share - in R\$	09/30/2012	09/30/2011	Actual change	Change %
Net income of parent company	0.72	0.72	-	(0.3)
Recurring net income of parent company	0.76	0.76	-	(0.5)
Book value of parent company	6.08	5.84	0.24	4.1
Dividends/ interest on capital, net	0.17	0.17	-	(0.8)
Price of preferred share (PN) (1)	8.99	8.59	0.40	4.6
Market capitalization <sup>(2)</sup> - R\$ million	43,579	41,644	1,935	4.6

(1) Calculated based on the average quotation of preferred shares on the last day of the period.

(2) Calculated based on the average quotation of preferred shares on the last day of the period (quotation of average PN multiplied by the number of outstanding shares at the end of the period).

Note: The number of outstanding shares and the share quotation were adjusted to reflect the 10% bonus carried out on April 26, 2012.

#### **Reconciliation of recurring net income**

**R\$** million

	Parent co	ompany	Non-controllin	interests	Consolidated		
	Jan-Sep/12	Jan-Sep/11	Jan-Sep/12 J	Jan-Sep/11	Jan-Sep/12	Jan-Sep/11	
Net income	3,502	3,499	399	390	3,901	3,889	
Exclusion of non-recurring effects	159	166	(3)	(16)	156	150	
Arising from purchase of stockholding interest in Itaú Unibanco	160	175	-	-	160	175	
Change in treasury shares	13	207	-	-	13	207	
Program for Cash or Installment Payment of Federal Taxes - Law 11941/09	-	(187)	-	-	-	(187)	
Sale of interest/Adjustment to market value - BPI	104	78	-	-	104	78	
Provision for contingencies - economic plans	43	77	-	-	43	77	
Arising from interest in other companies	(1)	(8)	(3)	(16)	(4)	(25)	
Other	(1)	(8)	(3)	(16)	(4)	(25)	
Recurring net income	3,661	3,665	396	374	4,057	4,039	

### Main financial indicators of Itaúsa group companies

		Financial Services Area	Indu	Istrial Area		
	January to September	Itaú		Elekeiroz	C Itautec	<b>ITAÚSA</b> (1) (2)
	2012	878,838	7,485	685	1,082	334,701
Total assets	2011	789,670	6,695	644	1,176	301,529
Operating revenues	2012	93,942	2,458	658	1,167	39,973
Operating revenues	2011	92,283	2,201	563	1,074	38,544
Nationary	2012	9,715	310	(5)	(18)	3,901
Net income	2011	10,186	295	17	30	3,889
	2012	74,610	3,946	471	524	32,192
Stockholders' equity	2011	71,364	3,638	478	538	31,200
A non-clined return on pet equity $(0())$	2012	17.2%	10.9%	-1.3%	-4.6%	15.9%
Annualized return on net equity (%)	2011	19.8%	11.1%	4.9%	7.6%	17.3%
Internal fund severation	2012	36,233	700	30	0	13,998
Internal fund generation	2011	29,672	635	33	52	10,966

(1) Consolidated/ Conglomerate data is net of consolidation elimination and unrealized results of intercompany transactions.

(2) Itaúsa Conglomerate includes: the consolidation of 100% of controlled companies, and the proportional consolidation of the interest held in jointly-controlled companies.

#### **Proforma statement of income**

R\$ million

	3rd quarter 2012	2nd quarter 2012	3rd quarter 2011	Jan-Sep 2012	Jan-Sep 2011	3rdG 2nd		Cha 3rdC 3rdC	12/	Jan-So Jan-S	
FINANCIAL SERVICES AREA	1,210	1,224	1,272	3,686	3,635	(14)	-1.1%	(62)	-4.9%	51	1.4%
INDUSTRIAL AREA	19	15	35	78	131	4	26.7%	(16)	-45.7%	(53)	-40.6%
DURATEX	44	35	36	110	96	9	25.7%	8	22.2%	14	14.6%
ELEKEIROZ	(4)	(2)	(1)	(5)	17	(2)	100.0%	(3)	300.0%	(22)	-128.7%
ITAUTEC	(21)	(18)	-	(27)	18	(3)	16.7%	(21)	0.0%	(45)	-250.0%
OTHER AREAS	1		1	1	2	1	0.0%	-	0.0%	(1)	-50.0%
SHARE OF INCOME	1,230	1,239	1,308	3,765	3,768	(9)	-0.7%	(78)	-6.0%	(3)	-0.1%
FINANCIAL INCOME	7	14	23	35	69	(7)	-50.0%	(16)	-68.9%	(34)	-48.9%
FINANCIAL EXPENSE - Debentures + NPs	(12)	(14)	(22)	(46)	(81)	2	-14.3%	10	-45.5%	35	-43.2%
ADMINISTRATIVE EXPENSES	(7)	(7)	(5)	(17)	(19)	(0)	5.7%	(2)	48.0%	2	-10.3%
TAX EXPENSES	(20)	(18)	(26)	(119)	(113)	(2)	11.1%	6	-23.1%	(6)	4.9%
MANAGEMENT FEES	(2)	(3)	(2)	(8)	(7)	1	-33.3%	-	0.0%	(1)	8.1%
OTHER OPERATING REVENUES/EXPENSES		-	(1)	-	(2)	-	-	1	-	2	-
RESULTS OF ITAÚSA	(34)	(28)	(33)	(155)	(154)	(6)	22.9%	(1)	4.2%	(1)	0.7%
NET INCOME BEFORE INCOME TAX/SOCIAL CONTRIBUTION	1,196	1,210	1,275	3,610	3,614	(14)	-1.2%	(79)	-6.2%	(5)	<b>-0.1%</b>
INCOME TAX/SOCIAL CONTRIBUTION	26	(56)	2	51	51	82	-146.4%	24	983.3%	(0)	-0.6%
RECURRING INDIVIDUAL NET INCOME	1,222	1,154	1,277	3,661	3,665	68	5.9%	(56)	-4.4%	(5)	<b>-0.</b> 1%
NON-RECURRING RESULTS	(12)	(104)	(155)	(159)	(167)	92	(1)	143	(1)	8	(0)
FINANCIAL SERVICES AREA	(13)	(104)	(159)	(160)	(175)	91	(1)	146	(1)	15	(0)
INDUSTRIAL AREA	1	-	5	1	8	1	-	(4)	(1)	(7)	(1)
DURATEX	1	-	5	1	8	1	-	(4)	(1)	(7)	(1)
INDIVIDUAL NET INCOME	1,210	1,050	1,123	3,502	3,499	160	15.2%	87	7.8%	3	0.1%
NET INCOME ATTRIBUTABLE TO NON-CONTROLLING INTERESTS	133	138	150	399	390	(5)	-3.6%	(17)	-11.3%	9	2.3%
CONSOLIDATED NET INCOME	1,343	1,188	1,273	3,901	3,889	155	13.0%	70	5.5%	12	0.3%

Determination of share of income - 3rd quarter 2012							
	ITAÚ UNIBANCO	DURATEX	ELEKEIROZ	ITAUTEC	OTHER AREAS	TOTAL	
Recurring net income	3,345	120	(4)	(11)	2		
(x) Direct / indirect interest	36.78%	35.52%	96.49%	94.01%	100.00%		
(=) Share of recurring net income	1,229	44	(4)	(10)	1	1,260	
(+/-) Share of income not arising from net income	(19)	-	-	(11)	-	(30)	
Recurring share of income	1,210	44	(4)	(21)	1	1,230	
Non-recurring results	(13)	1	-	-	-	(12)	
Purchase of treasury shares	(3)	-	-	-	-	(3)	
Recognition of provision for contingencies - economic plans	(10)	-	-	-	-	(10)	
Other	-	1	-	-	-	1	
Share of income	1,197	45	(4)	(21)	1	1,218	
	98.3%	3.7%	-0.3%	-1.7%	0.1%	100.0%	

#### Determination of share of income - January to September 2012

R\$ mllion

	ITAÚ UNIBANCO	DURATEX	ELEKEIROZ	ITAUTEC	OTHER AREAS	TOTAL
Recurring net income	10,115	305	(5)	(18)	2	
(x) Direct / indirect interest	36.78%	35.52%	96.49%	94.01%	100.00%	
(=) Share of recurring net income	3,720	109	(5)	(17)	2	3,809
(+/-) Share of income not arising from net income	(34)	-	-	(10)	-	(44)
Recurring share of income	3,686	109	(5)	(27)	2	3,765
Non-recurring results	(160)	1	-	-	-	(159)
Purchase of treasury shares	(13)	-	-	-	-	(13)
Sale of interest/Adjustment to market value - BPI	(104)	-	-	-	-	(104)
Recognition of provision for contingencies - economic plans	(43)	-	-	-	-	(43)
Other	-	1	-	-	-	1
Share of income	3,526	110	(5)	(27)	2	3,606
	97.8%	3.1%	-0.1%	-0.7%	0.1%	100.0%

In the year-to-date from January to September 2012, the Recurring Equity in Earnings reached R\$ 3,765 million, remaining unchanged in relation to the same period of the prior year. The increase in the result of the Financial Services Area and Duratex partially mitigated the losses recorded in Elekeiroz and Itautec.

In the quarter, the Recurring Equity in Earnings was R\$ 1,230 million with a small decrease of 0.7%, as compared to the 2<sup>nd</sup> quarter of 2012, basically arising from results obtained in the Financial Services Area.

In the quarter, Itaúsa's results were basically affected by the following event:

• Financial Income

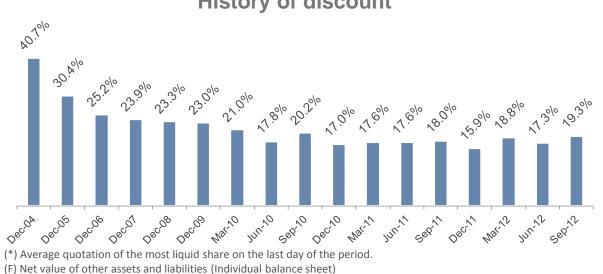
In the quarter, the amount of R\$ 7 million represents a 50.0% reduction in relation to the prior quarter, arising from the lower volume of funds available for investment in the 3<sup>rd</sup> quarter of 2012.

The non-recurring results in the periods arising basically from:

- The effect in result of equity in earnings due to the change in the balance of treasury shares by Itaú Unibanco;
- Financial Services Area effect of the provision for contingencies related to economic plans, arising from the sale of interest and adjustment of the market value of the investment in BPI;
- Industrial Area Duratex effect arising from the favorable decision related to the semi-annual payment of PIS.

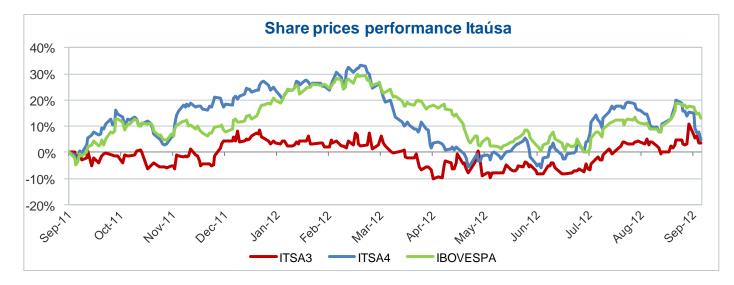
#### Market value of subsidiaries x Discount in the price of Itaúsa On September 28, 2012

Public companies	Total shares (thousand)	Average quotation* of the most liquid share (R\$)	Market value of companies (R\$ million)	Interest of Itaúsa in companies (%)	Market value of interests (R\$ million)
	<b>(A)</b>	<b>(B)</b>	$(C) = (A) \times (B)$	<b>(D)</b>	(E) = (C) x (D)
ltaú Unibanco Holding S.A.	4,518,244	30.63	138,394	36.78%	50,907
Duratex S.A.	548,284	13.26	7,270	35.52%	2,582
Itautec S.A.	11,651	37.01	431	94.01%	405
Elekeiroz S.A.	31,485	6.51	205	96.60%	198
Other assets and liabilities, net (F)					-79
Market value of the Itaúsa interests (G)					54,014
Market value of Itaúsa (H)	4,847,460	8.99	43,579	-	43,579
Discount (%) (I) = (H)/(G)-1					-19.32%

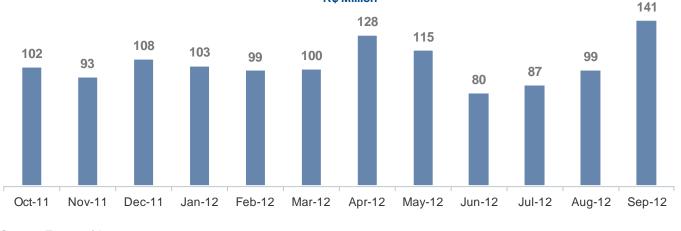


#### **History of discount**

Share prices performance at BM&FBOVESPA - Base date September 30, 2011



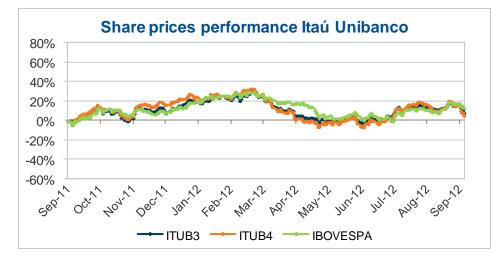
Average daily traded financial volume - Itaúsa PN R\$ Million

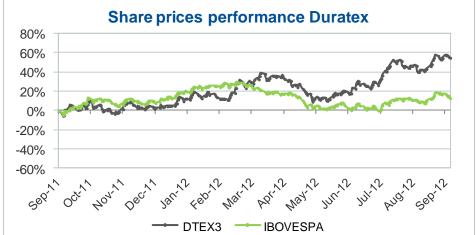


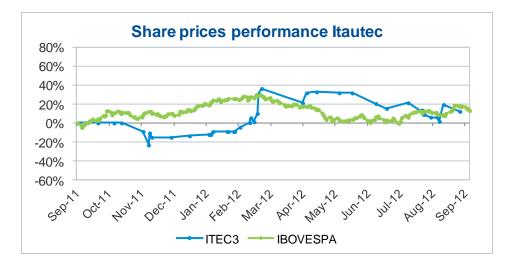
Source: Economática Period: Sep 30, 2011 to Sep 28, 2012 Average quotations adjusted by events such as reverse split, split and bonus of shares

#### ITAÚSA in the stock market

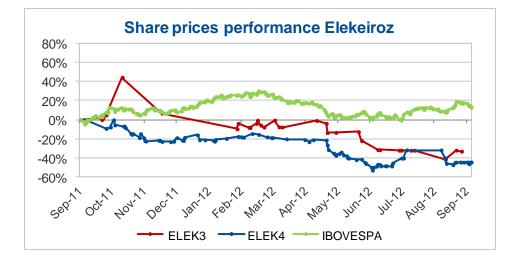
Share prices performance at BM&FBOVESPA – Subsidiaries – Base date September 30, 2011







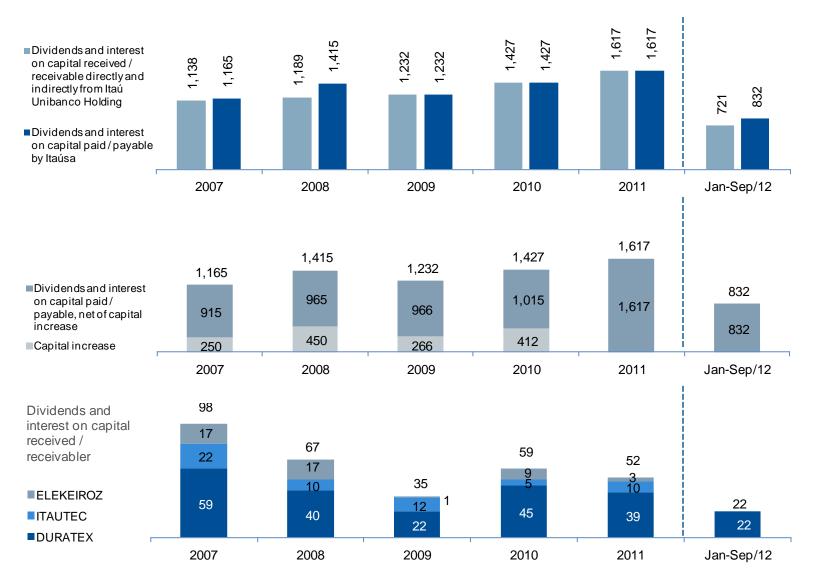
Source: Economática Period: Sep 30, 2011 to Sep 28, 2012 Average quotations adjusted by events such as reverse split, split and bonus of shares



Selected quarterly information - 3<sup>rd</sup> quarter 2012

ITAÚSA

#### Flow of dividends / Interest on capital – R\$ million



(\*) Interest on capital, net of withholding income tax.

#### ITAÚSA - INVESTIMENTOS ITAÚ S.A.

INDIVIDUAL BALANCE SHEET AT SEPTEMBER 30, 2012, JUNE 30, 2012 AND DECEMBER 31, 2011

(In millions of Reais)

ASSETS	09/30/2012	06/30/2012	12/31/2011	LIABILITIES AND STOCKHOLDERS' EQUITY	09/30/2012	06/30/2012	12/31/2011
Financial assets	522	614	802	Current and non-current	1,708	1,549	1,702
Held-for-trading financial assets	372	181	317	Institutional market debt - debentures + NPs	563	352	751
Available-for-sale financial assets	-	13	12	Tax liabilities - income tax and social contribution	127	50	112
Dividends / Interest on capital receivable	150	420	473	Provisions	140	111	58
				Dividends / Interest on capital payable	872	619	776
Tax assets	781	595	618	Other non-financial liabilities	6	417	5
Income tax and social contribution - current	166	112	160				
Income tax and social contribution - deferred	615	483	458				
Investments	29,247	30,456	29,000	TOTAL LIABILITIES	1,708	1,549	1,702
Investments in subsidiaries	29,243	30,452	28,996				
Other investments	4	4	4				
Fixed assets, net	71	72	72				
Intangible assets	463	460	460	Stockholders' equity	29,479	30,742	29,341
				Capital	16,500	16,500	13,678
Other non-financial assets	103	94	91	Reserves	12,828	14,331	16,083
Deposits in guarantee	101	94	91	Cumulative comprehensive income	151	(89)	(340)
Other sundry receivables	2			(-) Treasury shares	-		(80)
TOTAL ASSETS	31,187	32,291	31,043	TOTAL LIABILITIES AND STOCKHOLDERS' EQUIT	31,187	32,291	31,043

#### ITAÚSA - INVESTIMENTOS ITAÚ S.A. INDIVIDUAL STATEMENT OF INCOME Periods ended September 30, 2012 and 2011

(In millions of Reais, except for share information)

	07/01 to 09/30/2012	01/01 to 09/30/2012	07/01 to 09/30/2011	01/01 to 09/30/2011
OPERATING INCOME (net)	1,224	3,644	1,178	3,668
Net gain from financial assets	6	31	3	47
Share of income	1,218	3,610	1,160	3,605
Other operating income	0	3	15	16
OPERATING EXPENSES	(40)	(192)	(57)	(221)
General and administrative expenses	(9)	(27)	(8)	(27)
Other operating expenses	(19)	(119)	(26)	(113)
Financial expenses	(12)	(46)	(23)	(81)
NET INCOME BEFORE INCOME TAX	1,184	3,452	1,121	3,447
INCOME TAX AND SOCIAL CONTRIBUTION	26	50	2	52
Current income tax and social contribution	(104)	(105)	0	0
Deferred Income tax and social contribution	130	155	2	52
	1,210	3,502	1,123	3,499
EARNINGS PER SHARE - BASIC / DILUTED				
Common	0.25	0.72	0.23	0.72
Preferred	0.25	0.72	0.23	0.72